

Confidential

Investment intentions survey

Number 62 March 2018

Office use only:

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Welcome to the CBI/European Commission twice-yearly investment intentions survey. We would like to thank you for your valued support of the survey – providing us with a key insight into manufacturing investment conditions.

Please answer on behalf of your UK manufacturing activities only, and feel free to contact us if you have any questions: surveymanagementgroup@cbi.org.uk

Please submit your response using one of the following options:

- By email – contact surveymanagementgroup@cbi.org.uk for an electronic questionnaire to complete
- By fax to 020 7836 1210 or 020 7836 5856
- Post your response (address at bottom of page).

Closing date: *Wednesday 14 March 2018.*

Thankyou very much in advance for your response.

Anna Leach – head of economic intelligence

1 Please indicate the percentage change in the value of investment* undertaken/authorised last year by your company, compared with the investment two years ago. Please tick one box only for each year

| | Positive percentage change | | | | | | | | | | No change | Negative percentage change | | | | | | | | | | | |
|------|----------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|----------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| | 0.1 to 4 | 4.1 to 8 | 8.1 to 12 | 12.1 to 16 | 16.1 to 20 | 20.1 to 24 | 24.1 to 28 | 28.1 to 32 | 32.1 to 36 | 36.1 to 40 | >40 | -0.1 to -4 | -4.1 to -8 | -8.1 to -12 | -12.1 to -16 | -16.1 to -20 | -20.1 to -24 | -24.1 to -28 | -28.1 to -32 | -32.1 to -36 | -36.1 to -40 | >-40 | |
| 2016 | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 2017 | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

2 Please indicate the expected percentage change in the value of investment* undertaken/authorised by your company for this year, compared with investment last year. Please tick one box only for each year

| | Positive percentage change | | | | | | | | | | No change | Negative percentage change | | | | | | | | | | | |
|------|----------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|----------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| | 0.1 to 4 | 4.1 to 8 | 8.1 to 12 | 12.1 to 16 | 16.1 to 20 | 20.1 to 24 | 24.1 to 28 | 28.1 to 32 | 32.1 to 36 | 36.1 to 40 | >40 | -0.1 to -4 | -4.1 to -8 | -8.1 to -12 | -12.1 to -16 | -16.1 to -20 | -20.1 to -24 | -24.1 to -28 | -28.1 to -32 | -32.1 to -36 | -36.1 to -40 | >-40 | |
| 2017 | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 2018 | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

* Investment is defined as any authorised expenditure including plant and machinery, vehicles, buildings, leasing of fixed assets, innovation and information technology (which includes software, hardware, personnel and other IT-related expenses. This definition excludes marketing and training expenditure)

Please complete and return to the
CBI survey management group by **Wednesday 14 March 2018**

Basic data section

Please enter here the SIC code number of the main manufacturing activity covered by this return

How many employees are covered by this return?

0-49
 50-99
 100-199
 200-249
 250-499
 500-999
 1000-4999
 5000+

What is the annual ex-works value of your direct exports?

nil-£75k
 £75k-£1m
 £1m-£3m
 £3m-£8m
 £8m-£15m
 £15m-£25m
 £25m-£40m
 £40m-£60m
 £60m-£100m
 £100m-£150m
 over £150m

*Comments***Thankyou for supporting this survey**

The CBI supplies the European Commission with harmonised manufacturing investment data derived from this survey.
 The CBI acknowledges the European Union's financial support for the technical development and supply of this data.

**Your company details please complete as fully as possible**

Your name

Your position

Company name

Address

Postcode

Telephone

Email