

Confidential

Industrial trends survey

Number 228a May 2018

Office use only:

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Welcome to the CBI monthly industrial trends survey. We would like to thank you for your valued support of the survey – providing us with a key insight into manufacturing conditions.

Please answer on behalf of your UK manufacturing operations only. If you have any questions, please do not hesitate to contact us at surveymanagementgroup@cbi.org.uk

Please submit your response using one of the following options:

- By email – contact surveymanagementgroup@cbi.org.uk for an electronic questionnaire to complete
- By fax to 020 7836 1210 or 020 7836 5856
- Post your response (address at bottom of page).

Closing date: *Friday 11 May 2018.*

Thankyou very much in advance for your response.

Anna Leach – head of economic intelligence

1 Excluding seasonal variations, do you consider that in volume terms:

	above normal	normal	below normal	n/a
(a) Your present total order book is	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(b) Your present export order book is	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

2 Your present stocks of finished goods are:

	more than adequate	adequate	less than adequate	n/a
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3 Excluding seasonal variations, what has been the trend over the **past** three months and what are the expected trends over the **next** three months with regard to:

		up	same	down	n/a
Volume of output:	Past three months	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Next three months	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4 Excluding seasonal variations, please indicate the expected trend over the **next** three months with regard to:

	up	same	down	n/a
Average selling prices at which domestic orders/sales are booked	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Numbers employed	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please complete and return to the
CBI survey management group by **Friday 11 May 2018**

Survey management group CBI Cannon Place 78 Cannon Street London EC4N 6HN
T: +44 (0)20 7395 8081/8108 F: +44 (0)20 7836 1210/5856 Email: surveymanagementgroup@cbi.org.uk

Please turn over to complete the questionnaire 

Basic data section

Please enter the code number of the main manufacturing activity covered by this return. If unsure of your correct standard industrial classification, please state clearly below your main manufacturing activity

How many employees are covered by this return?

1-199 200-499 500-4,999 5,000 and over

What is the annual ex-works value of your direct exports?

nil-£75k £75k-£1m £1m-£3m £3m-£8m £8m-£15m £15m-£25m £25m-£40m £40m-£60m £60m-£100m £100m-£150m over £150m

Please indicate the annual turnover covered by this return (please answer on behalf of your UK operation only)

£0-999k £1-9.9m £10-24.9m £25-99.9m £100-499m £500m+

Please enter the appropriate regional code according to the main geographic location of your manufacturing activities (see list)

Regional codes 1-11

Code 1

Wales (Counties)
Gwent
Gwynedd
Mid Glamorgan
Powys
South Glamorgan
West Glamorgan

Code 2

Scotland (L A Region)
Borders
Central
Dumfries and Galloway
Fife
Grampian
Highland
Lothian
Strathclyde
Tayside
Islands

Code 3

Northern Ireland (Borders)
Belfast
South Eastern
Southern
North Eastern
Western

Code 4

North
Cleveland
Cumbria
Durham
Northumberland
Tyne and Wear

Code 5

Yorkshire & the Humber
East Yorkshire
(formerly Humberside)
North Yorkshire
South Yorkshire
West Yorkshire

Code 6

East Midlands
Derbyshire
Leicestershire
Lincolnshire
Northamptonshire
Nottinghamshire

Code 7

East Anglia
Camb
Norfolk
Suffolk

Code 8

South East
Bedfordshire
Berkshire
Buckinghamshire
East Sussex
Essex
Greater London
Hampshire
Hertfordshire
Isle of Wight
Kent
Oxfordshire
Surrey
West Sussex

Code 9

South West
Bath & North East Somerset
City of Bristol
North Somerset
South Gloucestershire
Cornwall
Devon
Dorset
Gloucestershire
Somerset
Wiltshire

Code 10

West Midlands
Hereford and Worcs.
Shropshire
Staffordshire
Warwickshire
West Midlands (met. county)

Code 11

North West
Cheshire
Greater Manchester
Lancashire
Merseyside



The CBI supplies the European Commission with harmonised manufacturing data, derived from the industrial trends survey.
The CBI acknowledges the European Union's financial support for the technical development and supply of this data.

Your company details **please complete as fully as possible**

Your name

Your position

Company name

Address

Postcode

Telephone

Email

Are you a CBI member? yes no don't know

May we contact you regarding the benefits of membership? yes no